

Claus Triolo

HOLISTIC TRANSFORMATION LEADER | PROCUREMENT RAINMAKER



PROFILE

WHO I AM

I deliver value where others still build PowerPoints. With 30+ years in global leadership, I step in when execution is overdue, complexity stalls progress, or politics blocks value. Procurement is my anchor - impact across the full value chain is my mission. Fast. Focused. Sustainable. I don't do theory. I make things work - hands-on, pragmatic, and always with staying power.

BUILT FOR IMPACT

WHAT I BRING

I bring C-level presence with operational grip. I fix what's stalled, align what's scattered, and execute what matters. I challenge where needed, deliver without drama, and don't leave before it sticks. No fluff - just fast, structured results with staying power

FROM STRATEGY TO EXECUTION

AREAS OF IMPACT

I don't just advise - I reshape what doesn't work. Across functions, tools, and teams, I drive structured transformation and operational value that lasts. From sourcing to systems, from governance to growth - these are the fields where I deliver impact.

PURPOSE. IMPACT. LEGACY.

My mission: create value where others create noise. I build procurement ecosystems that enable - not obstruct - the business. I drive transformation that sticks, not slides that circulate. I stand for execution over intent, clarity over complexity, and impact that outlasts buzzwords. My vision? Making procurement a catalyst for speed, trust, and long-term competitive edge.

FAST. FOCUSED. DONE.



STRATEGIC PROCUREMENT

From chaos to clarity - anchored in execution, not theory. I redesign procurement to fuel speed, value, and business enablement, not admin overhead.



TRANSFORMATIONAL LEADERSHIP

Fixing what others couldn't - fast, hands-on, and with political tact. I take ownership, unblock complexity, and deliver change that sticks.



TECHNOLOGY & VALUE CHAIN

From IT sourcing to operating models - built to scale and last. I sync systems, break silos, and turn tools into adoption.

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Visibility Turnaround
Procurement Relationship
Planning Global Digital
Management Performance Chain
Stakeholder Process
Negotiation Governance
Value Excellence
Improvement C
Strategic Supply
Change Analytics
Leadership
ESG
Execution Risk
Operational Enablement
Agility
Digitization
Team Integration
Supplier Business Transformation
Technology suite
Innovation
Interim
Collaboration Engagement
Sourcing Alignment

